

# CHALFANT SALES REPRESENTATIVES

## CENTRAL REGION

Sales Agency	Territory	Telephone	Fax	E-MAIL
Snyder Sales	Northern IL (Incl. Gary IN area)	630-985-9750	630-985-9760	<a href="mailto:snydersale@sbcglobal.net">snydersale@sbcglobal.net</a>
The Hendrix Company	Eastern MO & Southern IL.	314-994-0034	314-994-1373	<a href="mailto:ustrut@sbcglobal.net">ustrut@sbcglobal.net</a>
Evans Lipka & Associates	NE, IA	402-435-8282	402-435-8288	<a href="mailto:alipka@evans-lipka.com">alipka@evans-lipka.com</a>
Clifford Engineering & Sales	IN (Excl. Gary IN. area), KY	317-877-3446	317-877-1055	<a href="mailto:cliffeng@aol.com">cliffeng@aol.com</a>
Electrical Sales Company	MI	734-453-6626	734-453-6144	<a href="mailto:tomesc@mich.com">tomesc@mich.com</a>
Grissinger-Johnson Sales	MN, SD, ND, Western WI	763-544-5451	763-544-3273	<a href="mailto:dandersen@gjsales.com">dandersen@gjsales.com</a>
R.C. Childs Company	OH	440-835-3500	440-835-3535	<a href="mailto:rcchilds-meg@ameritech.net">rcchilds-meg@ameritech.net</a>
G.R. Adams Company	Eastern WI & Upper MI	262-783-7130	262-783-6804	<a href="mailto:gadams93@aol.com">gadams93@aol.com</a>

## NORTHEAST REGION

Sales Agency	Territory	Telephone	Fax	E-MAIL
Phil Orzell Associates	CT, MA, RI	401-364-7020	401-364-7130	<a href="mailto:philorzellco@aol.com">philorzellco@aol.com</a>
Ironwood Sales	Eastern MD, DC	301-776-0788	301-776-0544	<a href="mailto:ironwoodmktna@comcast.net">ironwoodmktna@comcast.net</a>
Kelly & Noviello Associates	Lower NY, Upper NJ	631-643-1100	631-643-1125	<a href="mailto:sales@kellynoviello.com">sales@kellynoviello.com</a>
Empire State Sales	Upper NY	518-587-8819	518-587-9864	<a href="mailto:ed@empirestatesales.net">ed@empirestatesales.net</a>
Cardel - Criste Company	West. PA, West Virginia, West of & Incl Cumberland, MD	412-494-4900 304-757-0617	412-494-4904 304-757-0618	<a href="mailto:customerservice@criste.com">customerservice@criste.com</a> <a href="mailto:renee@criste.com">renee@criste.com</a>
Ertel Company	Eastern PA, Southern NJ, DE	610-525-7733	610-525-2306	<a href="mailto:ertel@ertelco.com">ertel@ertelco.com</a>

## SOUTHERN REGION

Sales Agency	Territory	Telephone	Fax	E-MAIL
Broomfield & Associates	GA & FL Panhandle	770-992-8820	770-992-0023	<a href="mailto:willh@blhrebs.com">willh@blhrebs.com</a>
	AL	205-702-4716	205-702-4718	<a href="mailto:johnb@blhrebs.com">johnb@blhrebs.com</a>
Phase 2	Memphis, TN	901-323-4391	901-452-6321	<a href="mailto:phase2inc@comcast.net">phase2inc@comcast.net</a>
Blair & Associates	VA	804-897-2475	804-897-4270	<a href="mailto:christina@blairandassociates.com">christina@blairandassociates.com</a>
Van & Smith Company	FL (excluding panhandle)	813-871-9466	813-876-5159	<a href="mailto:vansmith@tampabay.rr.com">vansmith@tampabay.rr.com</a>
Emery Electrical Sales	NC, SC	704-525-9153	704-525-3471	<a href="mailto:rick@emeryelectrical.com">rick@emeryelectrical.com</a>
Allen Sales Company	Northern TX	469-576-1066	972-492-2439	<a href="mailto:Lisapollard@verizon.com">Lisapollard@verizon.com</a>
EMMCO & Associates	Southern TX	713-880-8882	713-880-8572	<a href="mailto:tims@emmco.com">tims@emmco.com</a>
Electrical Products of OK	OK, Upper TX (Oklahoma City)	405-842-8371	405-843-1636	<a href="mailto:darlene@ep-ok.com">darlene@ep-ok.com</a>
	OK (Tulsa)	918-663-1923	918-663-0015	<a href="mailto:abbottok@sbcglobal.net">abbottok@sbcglobal.net</a>
RLP Electrical Sales	LA, Southern MS	225-275-4738	225-275-4947	<a href="mailto:powell425@bellsouth.net">powell425@bellsouth.net</a>

## WESTERN REGION

Sales Agency	Territory	Telephone	Fax	E-MAIL
Goldenwest Sales	Southern CA	714-897-1002	714-901-0053	<a href="mailto:jdk4asu@earthlink.net">jdk4asu@earthlink.net</a>
George Foulke(W.Sales Mgr)	NM, El Paso, TX	303-410-9006	303-410-9127	<a href="mailto:gfulkewrm@aol.com">gfulkewrm@aol.com</a>
Nevada Technical Sales	Las Vegas, NV	702-804-6870	702-804-6872	<a href="mailto:sleff@ntslv.com">sleff@ntslv.com</a>
Betatech Electrical Agents	WA, AK	425-317-8833	425-317-8803	<a href="mailto:betatech@att.net">betatech@att.net</a>
Mountains & Plains Elect.	CO, WY & West. NE	303-424-1143	303-424-1093	<a href="mailto:scrosier@mtnsplnselecsales.com">scrosier@mtnsplnselecsales.com</a>
George Foulke(W.Sales Mgr)	UT, Northern CA	303-410-9006	303-410-9127	<a href="mailto:gfulkewrm@aol.com">gfulkewrm@aol.com</a>
Olympic Agencies	OR	503-652-2104	503-652-2414	<a href="mailto:olympicagencies@comcast.net">olympicagencies@comcast.net</a>
Howe & Howe Lexus	AZ	602-264-7971	602-263-8914	<a href="mailto:howehowe@aol.com">howehowe@aol.com</a>
Pacific Electrical Products	HI	808-521-7460	808-521-7460	<a href="mailto:pepsales808@gmail.com">pepsales808@gmail.com</a>
Fellows Marketing	KS, Western MO	913-780-1444	913-780-1597	<a href="mailto:marjean@fellowsmarketing.com">marjean@fellowsmarketing.com</a>

## INTERNATIONAL

Sales Agency	Territory	Telephone	Fax	E-MAIL
J.L. Flores Company	PR	787-747-5906	787-747-4663	<a href="mailto:jflores@prtc.com">jflores@prtc.com</a>
Collins Sales & Associates	Ontario, CN	866-556-2838	866-556-2907	<a href="mailto:sales@collinssales.com">sales@collinssales.com</a>
PT Mekarsempurna	Jakarta, Indonesia	011-021-3858411	011-021-3458388	<a href="mailto:mekarsjl@centrin.net.id">mekarsjl@centrin.net.id</a>

\*\*\* IF YOU DO NOT SEE YOUR AREA COVERED ABOVE, CALL FACTORY 330-273-3510 - FAX 330-273-8149\*\*\*